

DigiKey sales and distribution programs

Marketplace

- Great fit for suppliers who have their own logistic centers and are looking for additional visibility through our popular e-commerce platform.
- Quickest to market.
- Suppliers set both resales and sales regions.
- Suppliers utilize a portal to manage orders, pricing and inventory.
- No signed agreement.
- DigiKey takes a percentage when your product is sold.

Fulfilled by DigiKey

- Perfect for suppliers who are seeking a sales and logistic partner to sell, pick, pack and ship orders.
- Supplier determines part numbers enrolled in the FBD program.
- Product can be sold and shipped to 170 countries.
- Value add capability includes breakdown of tubes, tape & reel, bulk, or trays.
- Competitive monthly storage fees apply.
- EDI 856 is required. Additional setup and verification fees apply.

Traditional core program

- DigiKey purchases, stores, and ships inventory.
- Products have global visibility and distribution.
- Sales programs include volume quoting, bonding, MRP feeds and more.
- Additional requirements exist including stock return provisions and higher margin requirements.
- EDI 856 / ASN required and may require a set-up fee.